Self-Awareness Strategies

- Quit treating your feelings as good or bad
- ➤ Observe the ripple effect from your emotions
- > Lean into your discomfort
- > Feel your emotions physically
- Know who and what pushes your buttons
- ➤ Watch yourself like a hawk
- ➤ Keep a journal about your emotions
- ➤ Don't be fooled by a bad mood
- Don't be fooled by a good one, either
- Stop and ask yourself why you do the things you do
- ➤ Visit your values
- ➤ Check yourself
- > Spot your emotions in books, movies, and music
- > Seek feedback
- ➤ Get to know yourself under stress

Self-Management Strategies

- ➤ Breathe right
- Create an Emotion vs Reason list
- ➤ Make your goals public
- ➤ Count to ten
- ➤ Sleep on it
- Talk to a skilled self-manager
- ➤ Smile and laugh more
- > Set aside time in your day for problem solving
- ➤ Take control of your self-talk
- ➤ Visualize yourself succeeding
- ➤ Clean up your sleep hygiene
- Focus your attention on your freedoms, rather than your limitations
- ➤ Stay synchronized
- ➤ Speak to someone who is not emotionally invested in your problem
- >Accept that change is just around the corner

Social Awareness Strategies

- ➤ Greet people by name
- ➤ Watch body language
- ➤ Make timing everything
- ➤ Develop a back-pocket question
- Don't take notes at meetings
- ➤ Plan ahead for social gatherings
- ➤ Clear away the clutter
- > Live in the moment
- ➤Go on a 15-minute tour
- ➤ Practice the Art of Listening
- ➤ Go people watching
- ➤ Step into their shoes
- ➤ Seek the whole picture
- > Catch the mood of the room

Relationship Management Strategies

- ➤ Be open and be curious
- > Enhance your natural communication style
- > Remember the little things that pack a punch
- > Take feedback well
- > Build trust
- ➤ Only get mad on purpose
- > Don't avoid the inevitable
- ➤ Acknowledge the other person's feelings
- ➤ When you care, show it
- Explain your decisions, don't just make them
- ➤ Make your feedback direct and constructive
- ➤ Tackle a tough conversation